

SENS ANNOUNCEMENT
(the “Notice” or “Announcement”)

ISSUER



Lafarge Zambia Plc [“LAFARGE”]
[Incorporated in the Republic of Zambia]

Company registration number: 304
Share Code: LAFARGE
ISIN: ZM0000000011
Authorised by: Harriet Kapekele – Company Secretary

SPONSOR



STOCKBROKERS ZAMBIA LIMITED

Stockbrokers Zambia Limited

[Member of the Lusaka Securities Exchange]

[Regulated and licensed by the Securities and Exchange Commission of Zambia]

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APPROVAL

The captioned Notice or Announcement has been approved by:

- i. the Lusaka Securities Exchange
- ii. the Securities and Exchange Commission
- iii. Stockbrokers Zambia Limited

RISK WARNING

The Notice or Announcement contained herein contains information that may be of a price sensitive nature.

Investors are advised to seek the advice of their investment advisor, stockbroker, or any professional duly licensed by the Securities and Exchange Commission of Zambia to provide securities advice.

ISSUED: 10 August 2017



LAFARGE ZAMBIA PLC

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Share Code: LAFARGE

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["LAFARGE"]

TRADING STATEMENT

In accordance with the Lusaka Securities Exchange (“LuSE”) Listings Requirements, the Board of Directors of Lafarge Zambia PLC (“the Company”) hereby advises the Shareholders of the Company that the Earnings per Share and Headline Earnings per Share for the six-month period ended 30 June 2017 are expected to be approximately 172% lower than for the six-month period ended 30 June 2016.

The movement in profitability is primarily attributed to the fact that the Company continued to operate in a challenging environment characterized by adverse economic conditions, tight liquidity, and competitive pressure in both domestic and export markets. Additionally, power tariff increases adversely impacted production costs and the prolonged rainy season slowed down market activity in the first quarter thus impacting market demand and volume.

Domestic volumes in the second quarter increased by 15% and thus the Company anticipates an increase in sales volume in the second half especially with the continued focus on Binastore as well as the amendment of VAT rule 18 which will accelerate the implementation of the Company’s export strategy- a major lever of performance and contribute to growth in non-traditional export earnings.

Shareholders are advised that the information contained in this Trading Statement has not been reviewed nor reported on by the external auditors of the Company.

The Company expects its results for the six-month period ended 30 June 2017 to be released on SENS and published in the local press on or about Friday, 11 August 2017. Accordingly, shareholders are advised to exercise caution when dealing in the Company’s Securities until publication of the results.

Issued in Lusaka, Zambia on 10 August 2017

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Stockbrokers Zambia Limited (SBZ) is a member of the Lusaka Securities Exchange and is regulated by the Securities and Exchange Commission of Zambia

First Issued on 10 August 2017