

ANNUAL FINANCIAL STATEMENTS 31 DECEMBER 2018

AIRTEL NETWORKS ZAMBIA PLC

("The Company" or "Airtel")
(Incorporated in the Republic of Zambia)
Company Registration number **38136**
Share Code: **ATEL**
ISIN: **ZM0000000342**

ANNUAL RESULTS 31 DECEMBER 2018

In accordance with the requirements of the Securities Act No. 41 of 2016, Airtel Networks Zambia Plc. ("the Company") is pleased to announce its audited results for the year ended 31 December 2018.

Summary Profit and Loss Statement

Amount in Million ZMW

Particulars	Year ended 31-Dec-2018	Year ended 31-Dec-2017	Change
Total Revenue	2,111.06	2,195.66	-3.85%
Gross Profit	1,951.48	2,065.12	-5.50%
Finance / Exchange Costs	349.09	122.07	185.97%
Profit (Loss) Before Tax	230.48	454.54	-49.29%
Profit (Loss) After Tax	64.86	363.98	-82.18%
Earnings Per Share	0.62	3.50	-82.18%

Highlights

1. Industry

The total number of mobile telephone subscribers as at December 2018 was 14.6 million representing a penetration rate of circa 82%.

2. Airtel Highlights

Airtel continues to expand investments in Zambia resulting in growth in revenues and customer base. Highlights for the year 2018:

- » Customer base stands at 5.9 million, up 10.6% Y-o-Y
- » Revenues at ZMW 2,111 million, down 3.85 % Y-o-Y.
- » Gross profit down 5.50 % Y-o-Y to ZMW 1,951.48 MN.

AIRTEL NETWORKS ZAMBIA PLC CONDENSED INCOME STATEMENT (AUDITED)

Summary Profit and Loss Statement

Amount in Million ZMW

Particulars	31 December 2018	31 December 2017
Turnover	2,111.06	2,195.66
Profit before tax & Extraordinary items	230.48	454.54
Income tax expense	(165.62)	(90.56)
Profit After tax	64.86	363.98
Profit attributable to shareholders	64.86	363.98
Profit attributable to minority interests	2.361	13.249
Earnings per share	0.62	3.50

AIRTEL NETWORKS ZAMBIA PLC CONDENSED BALANCE SHEET (AUDITED)

As at 31st Dec 2018

Amount in Million ZMW

Particulars	31 December 2018	31 December 2017
Property And Equipment	1,894	1,712
Intangible Assets	96	106
Deferred Tax Asset	33	17
Total Non-Current Assets	2,023	1,835
Current Assets	348	399
Total Assets	2,371	2,234
Funded By		
Share Capital	1	1
Share Premium	25	25
Retained Earnings	(38)	438
Total Equity	(12)	464
Non-Current Liabilities	752	703
Current Liabilities	1,631	1,067
Total Equity And Liabilities	2,371	2,234

STATEMENT OF CASHFLOW FOR THE YEAR ENDED 31 DECEMBER 2018 (AUDITED)

Amount in Million ZMW

Particulars	31 December 2018	31 December 2017
Net cash generated from operation	854.08	520.04
Net cash Utilised in investing activities	(535.01)	(315.19)
Net cash Utilised in financing activities	(300.20)	(368.91)
Net (decrease)/Increase in cash and cash equivalents	18.87	(164.06)
Cash and cash equivalents at the beginning of the year	(19.06)	145.0
Cash and cash equivalents at end of the period	(0.19)	(19.06)

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018 (AUDITED)

Amount in Million ZMW

Particulars	31 December 2018	31 December 2017
Equity at the Beginning of the period	464.16	516.18
Final Dividend Declared - 2017/2016	(416.00)	(416.00)
Interim Dividend Declared – 2018	(124.80)	-
Total Comprehensive Income	64.86	363.98
Equity at the end of the period	(11.78)	464.16

About Airtel Africa : We are Airtel and have operations in 14 countries across Africa. We are driven by the vision of providing affordable and innovative mobile services to all and are supported in pursuing this by our largest Shareholder, Bharti Airtel, Airtel Africa had over 97 million customers in its various operations as at the end of December, 2018.

About Airtel Networks Zambia:

Airtel networks Zambia is part of the Bharti Airtel Group and is the largest mobile phone operator in Zambia, by revenue, with a customer base of more than 5.9 million as at 31 December 2018. Since commencing operations in December 1998, Airtel Networks Zambia has extended its network across the country and now provides coverage in all districts of Zambia. Airtel Networks Zambia offers a full range of voice services, international roaming, prepaid and postpaid subscriptions, SMS, 3G/4G, Blackberry and mobile internet to individual, corporate and SME customers"

Sponsoring Broker:



Stockbrokers Zambia Limited (SBZ) is a member of the Lusaka Securities Exchange and is regulated by the Securities and Exchange Commission of Zambia

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