SENS ANNOUNCEMENT

(the "Notice" or "Announcement")

ISSUER



MADISON FINANCIAL SERVICES PLC

[Incorporated in the Republic of Zambia]

Company registration number: 67813 Share Code: MFIN

ISIN: ZM000000391

Authorised by: Francis Mwale and HLB Zambia – Company Secretary

Contact email <u>francis@mfs.co.zm</u> and <u>shuko@hlb.co.zm</u>

SPONSOR



Stockbrokers Zambia Limited

[Founder member of the Lusaka Securities Exchange]

[Regulated and licensed by the Securities and Exchange Commission of Zambia]

Contact Number: +260-211-232456 Website: www.sbz.com.zm

APPROVAL

The captioned Notice or Announcement has been approved by:

- i. the Lusaka Securities Exchange
- ii. the Securities and Exchange Commission
- iii. Madison Financial Services Plc

RISK WARNING

The Notice or Announcement contained herein contains information that may be of a pricesensitive nature.

Investors are advised to seek the advice of their investment advisor, stockbroker, or any professional duly licensed by the Securities and Exchange Commission of Zambia to provide securities advice.

ISSUED: 30 October 2025



FINANCIAL SERVICES Plc Unaudited Results for the Half Year Period Ended 30 JUNE 2025

In compliance with the requirements of the Securities Act No. 41 of 2016 and the Listing Requirements of the Lusaka Securities Exchange, the Board of Directors of Madison Financial Services Plc wish to announce the unaudited results of the Company for the half year ended 30 June 2025.

CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME - JUNE 2025						
	CONSOLIDATED			COMPANY		
Particulars	2025	2024 Restated	% Δ	2025	2024	% ∆
Revenue	ZMW	ZMW		ZMW	ZMW	
Gross Insurance Revenue	437,527,478	415,147,805	5	-	-	
Interest and similar income	24,813,479	25,543,794	(3)	-	38,432	
Fees and commission	12,009,222	5,442,349	121	4,791,600	4,356,000	10
Property unit sales	-	-		-	-	-
Investment income	76,016,448	67,099,707	13	-	-	
Total Revenue	550,366,628	513,233,655	7	4,791,600	4,394,432	9
Insurance Service Results	77,800,545	64,076,359	21	-	-	
Results from operating activities	50,467,579	27,551,820	83	(4,215,397)	(2,881,907)	(46)
Net finance costs	(30,303,430)	(11,287,066)	(168)	(13,585,145)	(6,955,699)	(95)
Profit/(loss) before tax	20,164,149	16,264,754	24	(17,800,542)	(9,837,606)	(81)
Income tax	(5,923,323)	(4,876,137)	(21)	-	-	
Profit/(Loss) for the year	14,240,826	11,388,617	25	(17,800,542)	(9,837,606)	(81)
Non-controlling interests	(1,514,845)	(2,804,695)	46	-	-	
Net profit attributable to the shareholders of	15,755,671	14,193,312	11	(17,800,542)	(9,837,606)	(81)
MFS Plc	13,733,071	14,173,312	11	(17,000,342)	(3,037,000)	(01)
Earnings Per Share (EPS)	0.32	0.28	11	- 0.36	- 0.20	81
Other comprehensive income	-	-		-	-	
Total comprehensive income for the year	14,240,826	11,388,617	25	(17,800,542)	(9,837,606)	(81)

CONDENSED STATEMENT OF FINANCIAL POSITION - 30 JUNE 2025							
	CONSOI	IDATED		COM			
Particulars	2025	2024 Restated	%∆	2025	2024	%∆	
ASSETS	ZMW	ZMW		ZMW	ZMW		
Non-current assets	920,357,925	744,372,822	24	112,576,754	75,770,006	49	
Current assets	1,112,686,941	757,909,434	47	33,484,540	12,335,533	171	
Total assets	2,033,044,866	1,502,282,256	35	146,061,295	88,105,539	66	
FINANCED BY:							
Equity attributable to the MFS Shareholders	(37,457,030)	28,025,018	234	(158,189,970)	(95,303,136)	66	
Non-controlling Interest	(1,567,018)	(11,683,954)	87	-			
Total Equity	(39,024,048)	16,341,064	339	(158,189,970)	(95,303,136)	66	
Non-current Liabilities	346,573,757	296,107,338	17	253,078,429	162,707,741	(100)	
Current liabilities	1,725,495,156	1,189,833,854	45	51,172,836	20,700,934	147	
Total equity and liabilities	2,033,044,865	1,502,282,256	35	146,061,295	88,105,539	66	

CONDENSED CASHFLOW STATEMENT -30 JUNE 2025						
	CONSOLIDATED			COM		
	2025	2024 Restated	%∆	2025	2024	%∆
Particulars	ZMW	ZMW		ZMW	ZMW	
Net cash inflow from operating activities	245,003,975	194,542,967	(26)	21,953,062	29,145,733	(25)
Net cash used in investing activities	(85,269,002)	(184,653,414)	(54)	5,381,235	429,210	(1,154)
Net cash flow on financing activities	60,251,934	25,725,129	(134)	(27,031,699)	(29,494,835)	(8)
Increase/(Decrease) in cash and cash equivalents	219,986,907	35,614,682	(518)	302,598	80,108	278
Effects of exchange rate fluctuations	-	-	#DIV/0!	-	-	
Cash and cash equivalents at 1 January	86,019,283	48,907,355	76	93,816	34,787	170
Cash and cash equivalents at 30 June	306,006,190	84,522,037	262	396,414	114,895	245

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY - JUNE 2025						
	01-Jan-25	Dividend paid	Comprehensive income	Other movements	30-Jun-25	
Share capital	500,000	-	-	-	500,000	
Share premium	13,659,580	-	-	-	13,659,580	
Retained earnings	(163,653,768)	-	15,755,671	3,829,805	(144,068,292)	
Other reserves	55,355,652		-	37,096,030	92,451,682	
Non-controling interests	209,245	-	(1,514,845)	(261,418)	(1,567,018)	
Total	(93,929,291)	-	14,240,826	40,664,417	(39,024,048)	

- ☑ The Group-excluding Madison Asset Management Company Limited (MAMCo) which is yet to be consolidated following the lifting of possession by the Securities and Exchange Commission in June 2025 has recorded improved revenue compared to the same period in 2024. This growth is primarily driven by increase in gross insurance revenue, fees and commission and investment income. Overall, revenue increased by 7% year-on-year.
- ☑ The Group's profit after tax has continued an upward trajectory, growing by 28% compared to the period ended June 2024. This performance was mainly driven by improved revenue and ongoing cost optimisation initiatives; However, the growth was partially offset by negative impact of dollar denominated obligation which led to increased finance cost due to adverse foreign currency fluctuations when compared to same period in 2024.
- ☑ The Improvement in Earning per share (EPS) is primarily attributed to improved revenue and effective cost optimisation measures, which collectively enhanced overall profitability. Net profit attributable to the shareholders of the company rose from a net profit of K14.193million in June 2024 to a net profit of K15.755million in June 2025, resulting in an EPS increase from oK0.28 in June 2024 to K0.32 in June 2025.
- The management teams within the investee companies have continued to respond positively to the Corporate Head Office refocused strategic direction, as well as to company-specific strategic objectives. These efforts have contributed to the Group's ongoing progress. Key measures taken include:
 - o Continued company-wide cost Optimisation initiatives.
 - Pursuing strategies to unlock liquidity through asset portfolio realigning and timely collection of recent receivables while engaging those that have aged.
 - o Maintaining a strong customer-centric across operations.
 - O Strengthening relationships with the insurance brokers; and
 - o Refocusing the microfinance outreach programme on micro and small loans.

Arising from the above measures and the results achieved thus far, the board of directors and management are confident of continued positive performance to the year end.

COMPANY STATEMENT OF CHANGES IN EQUITY -JUNE 2025						
	01-Jan-25	Comprehensive	Other	30-Jun-25		
	VI-Jaii-23	income	movements	30-Jun-43		
Share capital	500,000	-	-	500,000		
Share premium	13,659,580	-	-	13,659,580		
Retained earnings	(154,549,007)	(17,800,542)	-	(172,349,550)		
Total	(140,389,427)	(17,800,542)	-	(158,189,970)		

By Order of the Board

Francis Mwale Company Secretary

Issued in Lusaka, Zambia on - 30 October 2025

Lusaka Securities Exchange Sponsoring Broker					
	Т	1	+260-211-232456		
	E	I	advisory@sbz.com.zm		
	w	I	www.sbz.com.zm		
STOCKBROKERS ZAMBIA LIMITED	Stockbrokers Zambia Limited (SBZ) is a founder member of the Lusaka Securities Exchange and is regulated Securities and Exchange Commission of Zambia				

First Issued on 30 October 2025