#### SENS ANNOUNCEMENT

#### (the "Notice" or "Announcement")

ISSUER



REAL ESTATE INVESTMENTS ZAMBIA PLC ["REIZ"] [Incorporated in the Republic of Zambia]

Company registration number:	10951
Share Code:	REIZ
ISIN:	ZM000000045
Authorized by:	Louis Pulu – Company Secretary
SPONSOR	



Stockbrokers Zambia Limited

[Founder Member of the Lusaka Securities Exchange]

[Regulated and licensed by the Securities and Exchange Commission of Zambia]

Contact Number :	+260-211-232456	_	-	
Website :	www.sbz.com.zm			
APPROVAL				

The captioned Notice or Announcement has been approved by:

- i. the Lusaka Securities Exchange
- ii. the Securities and Exchange Commission
- iii. Stockbrokers Zambia Limited

#### **RISK WARNING**

The Notice or Announcement contained herein contains information that may be of a price sensitive nature.

Investors are advised to seek the advice of their investment advisor, stockbroker, or any professional duly licensed by the Securities and Exchange Commission of Zambia to provide securities advice.

ISSUED: 23 September 2021



## **Interim Results – 2021**

# Statement of unaudited financial results for Real Estate Investments Zambia PLC and its subsidiaries ("the Group") for the six months ended 30 June 2021

In compliance with the requirements of the Securities Act No. 41 of 2016 and the listing rules of the Lusaka Securities Exchange, Real Estate Investments Zambia PLC announces the financial results of the Company and its subsidiaries (collectively referred to as the Group) for the six months ended 30 June 2021. These interim financial results are derived from the Group's Management Accounts, which have been approved by the Directors, but have not been audited.

ABRIDGED STATEM				
		GROUP Six months	Six months	<u>OMPANY</u>
	Six months to 30.06.21	to 30.06.20	to 30.06.21	Six months to 30.06.20
	ZMW' 000	ZMW' 000	ZMW' 000	ZMW' 000
D.				
Revenue	29,468	30,272	29,468	13,888
Profit from operations before change in fair value of investment property	3,191	14,422	4,434	9,150
Change in fair value of investment property	(208,916)	114,803	(208,916)	97,923
Loss on disposal of Investment Property	(1,186)	-	(1,186)	
Profit from operations	(206,912)	129,225	(208,669)	107,073
Net finance costs	(17,563)	(15,166)	(17,571)	(15,178)
Exchange loss	(17,098)	(64,209)	(17,365)	(74,082)
Profit/(Loss) before tax	(241,573)	49,850	(240,604)	17,813
Tax expense	(2,993)	(2,993)	(2,953)	(1,350)
Profit/(Loss) after tax	(244,566)	46,857	(243,557)	16,463
Headline Earnings per share: (Kwacha)	0.06	0.26	0.08	0.16
Basic (Loss)/ Earnings per share after tax: (Kwacha)	(4.33)	0.83	(4.31)	0.29
Interim dividend per share: (Kwacha)	-	-	-	-
Weighted average number of ordinary shares	56,460,198	56,460,198	56,460,198	56,460,198
Α	BRIDGED STATEN	IENT OF FINAN	CIAL POSITION	
Assets				
Plant and equipment	10,946	12,598	5,145	807
Investment property	938,991	1,147,298	938,991	491,171
Investment property under development	34,352	41,291	34,352	41,291
Lease straight-lining receivable	7,160	3,941	7,160	2,883
Investment in subsidiaries	-	-	146,961	146,961
Current assets	32,092	55,175	125,586	16,203
Total assets	1,023,542	1,260,303	1,158,195	699,316
Fauity and liabilities				
Equity and liabilities	526 000	956 606	EQ 752	200 271
Total equity Non-current liabilities	536,989 447 827	856,696	59,753 447 827	328,371
Current liabilities	447,827 38,727	373,776	447,827 650,616	337,666
-	,	29,831		33,279
Total equity and liabilities	1,023,542	1,260,303	1,158,195	699,316
А	BRIDGED STATEN	MENT OF CHANG	GES IN EQUITY	
Share conital		565	545	565
Share capital	565	565 90,340	565 90,340	565 90,340
Share premium Retained earnings	90,340	90,340 718,934	90,340 221,404	221,003
Relation Partition	690,649	/18,934		
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Balance at beginning of the year	781,554	809,839	<b>303,309</b> (243,557)	311,908
Balance at beginning of the year	(244,566)	46,857	(243,557)	16,463
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#### **Total closing equity**

536,989
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856,696

59,753

328,371

## **ABRIDGED STATEMENT OF CASH FLOWS**

Net cash generated from operating activities Net cash used in investing activities Net cash (used in)/generated from financing activitie Net (decrease)/increase in cash & cash equivalents Cash & cash equivalents at beginning of the period Effect of exchange rate fluctuations on cash held **Cash and cash equivalents at end of the period** 

	11,497	6,663	14,354	12,837
	33,746	-	33,746	-
ties	(50,446)	(13,418)	(50,446)	(13,430)
	(5,203)	(6,786)	(2,346)	(593)
1	6,069	6,094	3,749	2,860
	2,075	3,700	616	(1,047)
	2,941	3,008	2,019	1,220

#### Note:

The financial statements have been prepared in accordance with the International financial reporting standards (IFRS).

## FINANCIAL PERFORMANCE

Group revenue for the six months to 30 June 2021 decreased by 3%, in comparison with same period in prior year. This is mainly due to Covid-19 related non-invoicing and discounted invoicing for some tenants that were severely impacted by the second and third wave of the pandemic. Set in a tough challenging economic environment the Group lost few key tenants despite capping its rental billing exchange rate at around 25% below market spot rate. Coincidentally, the overall group portfolio vacancies remained almost the same at 31.8% as at 30<sup>th</sup> June 2021 compared with 31.7% at same point in the previous year.

The Group incurred a loss of ZMW244.5 million for the half year in 2021 as compared with a profit of ZMW 46.8million for the same period in 2020. This loss has arisen mainly due to the the decrease in fair value of investment properties, particulary the Arcades Shopping Center which was adversely affected by the second and third wave of the pandemic. Higher vacancies rates, 7% increase in the first quarter of 2021, and rental income loss related to Covid 19 concessions contributed to the significant valuation loss at the Arcades Shopping Center.

## FAIR VALUE OF INVESTMENT PROPERTY PORTFOLIO

As noted above the fair value of the Group's investment property portfolio decreased by 18% from ZMW 1.14 billion to ZMW 938.9 million, in the first half of the year. The fair value of the Group's investment property portfolio was determined as at 30 June 2021 by external independent and professional property valuation experts, Knight Frank Zambia Limited, who possess appropriate internationally recognised professional qualifications and have requisite experience in the location and category of the properties that were valued. Revaluation is done twice a year as at 30<sup>th</sup> June and at 31<sup>st</sup> December in order for the Group's financial statements to provide reliable, relevant and up-to-date information about its financial position and performance.

## CASHFLOWS

The Group recorded a decrease in cash generated from operating activities to ZMW11.4 million, down from ZMW 14.3 million for the same period in prior year. This represents a 20% decline which is mainly attributable to lower revenue on account of higher vacancies and Covid-19 related restrictions. Overall, the Group experienced a net reduction in cash and cash equivalents during the period.

## **INTERIM DIVIDEND**

The Directors resolved not to pay an interim dividend for the half year.

The Directors will review the results for the full year and consider recommendation of a dividend for approval by Shareholders at the Annual General Meeting (AGM) that will be held before 31 March 2022.

## **BUSINESS OUTLOOK**

The property industry is expected to remain challenging for the remainder of the year with the adverse market forces that characterized the first half of 2021 continuing to prevail in the second half particularly regarding occupancy levels and market rental rates. However the recent appreciation of the Kwacha against major currencies provides hope for a better market confidence and the company is expected to benefit from market rental increase rate per square meters. In addition, we have seen an increase level of enquiries for office and retail space following the completion of a peaceful and successfully held general elections in Zambia.

BY ORDER OF THE BOARD	Lusaka Securities Exchange Sponsoring Broker		
Louis Pulu	T   +260-211-232456		
Company Secretary Lusaka	E   advisory@sbz.com.zm		
23 September 2021	W   www.sbz.com.zm		
	Stockbrokers Zambia Limited (SBZ) is a founder member of the Lusaka Securities Exchange and is regulated by the Securities and Exchange Commission of Zambia		